

A stylized map of New York State is positioned behind the title text. The map is filled with a gradient of green, matching the background's color scheme.

New York **Makes Work Pay**

Developing a path to employment for New Yorkers with disabilities

www.NYMakesWorkPay.org

Medicaid Infrastructure Grant (MIG) Brief

Impact: Customized Employment

February 2011

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Cornell University

ILR School

Employment and Disability Institute

New York Makes Work Pay is a Comprehensive Employment System Medicaid Infrastructure Grant (#1QACMS030318) from the U.S. Department of Health and Human Services, Centers for Medicare and Medicaid Services (CMS) to the Office of Mental Health on behalf of New York State. It is a joint effort of the Burton Blatt Institute at Syracuse University and the Employment and Disability Institute at Cornell University with the collaborative support of the Employment Committee of the New York State Most Integrated Setting Coordinating Council (MISCC) to develop pathways and remove obstacles to employment for New Yorkers with disabilities.

To learn more go to <http://www.nymakesworkpay.org>

Impact: Customized Employment*

**note that all outcomes indicated are based upon an actual implementation timetable of 13 months over the 2009-2010 contract years given contractual delays*

Building upon 10 CE regional learning communities implemented by BBI and its experts during 2009 and continued in 2010, CE principles and practices are being introduced and replicated as tools to increase employment access and outcomes for people with disabilities, especially those with complex needs. CE pilot projects initially developed in 2009 in Hempstead and Utica, NY were replicated in other NYS locations, augmented by deployment of mentors trained in CE techniques are demonstrating validity of the approach. Specific outcomes directly attributable to MIG training and technical assistance includes:

- Creation/use of interagency Advisory Group comprised of state disability agency staff from OPWDD, DOL, VESID, CBVH and OASAS to guide and improve utilization of CE practices for clientele served by their agencies
- *Expansion of statewide training locations:* 4 training sites serving NYC/L.I., Mohawk Valley, Central NY and the Finger Lakes
- *Number of staff trained:* 101 (Hempstead=50, New York City=39, Mohawk Valley=7, CNY=15)
- *Number of people using CE:* (Hempstead=20, New York City=30)
- *Number of people obtaining jobs using CE:* 8 (Hempstead=2, New York City=5, Mohawk Valley=1)
- Development of a CE Mentorship network that lays the foundation for CE distance learning Certification and follow-along training and technical assistance in 2011
- Work with State Agency Advisory Group to embed 'Discovery' as alternative assessment in state funded employment programs
- Added CE as a stage 2 category in the integrated agency employment (OSOS) database and as a component of the 2011 data base training program for employment program providers
- Cross-state information exchange with the S10 state southeast TACE to exchange best practices for implementing CE
- Growing evidence of cost-effectiveness for people who have not had employment success/had multiple attempts in the past (For example: A person closed successfully in Sept. had 3 prior unsuccessful experiences in the system. This time VESID paid for 127 hrs of CE over a 4-month period @ a cost of \$5,493 compared to the most recent unsuccessful SE experience (330 hrs over 4½yrs) costing \$13,500.

Impact: Addressing 'supply-side' employment issues:

During 2010, BBI partnered with NYAPRS to develop and provide training on Employment Network Development to current and prospective mental health providers receiving Medicaid reimbursement for services under the OMH 'PROS' (Person-Oriented Recovery Services) license. Highlights of this effort include:

- Developed and delivered Ticket Orientation Webinars "101 and 201" for PROS Programs with 100% participation on at least 1 session

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- Held 5 Regional Ticket “301” Training sessions attended by at least 75% of those attending the 101 events
- Developed a PROS EN network database, ‘Ticket Tracker’, EN ‘Decision Tree’ and other tools for planning and implementing ENs
- 150 mental health and vocational PROS programs received Ticket-to-Work info.
- Approximately 312 people across 150 programs participated in one or more Training activity.
- Increase in PROS-licensed programs which reported to be active ENs (from 14% to 28%), and increase among those in the process of applying to become ENs (from 11% to 22%).

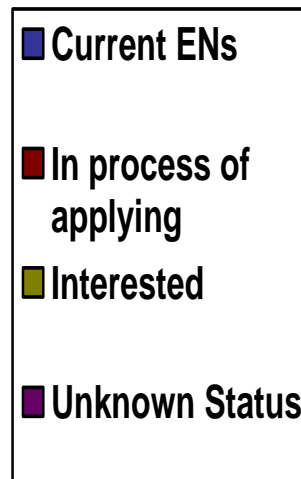
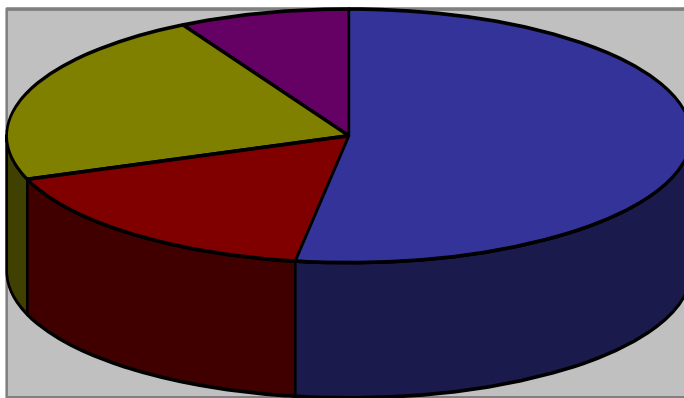
EN Status of Currently Licensed PROS programs (N=53 as of 12-1-10)

Current ENs – 53% (n = 28)

In Process of applying – 17% (n=9)

Interested – 23% (n=12)

Unknown Status – 8% (n=4)



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